THE PENN FUND
PENN ALUMNI BOARD RETREAT UPDATE

JoAnn Harmon Hitt, W’83, PAR’13, PAR’16
Chair, The Penn Fund Executive Board
The Penn Fund Celebrates Giving Tuesday
December 2, 2014

Ben · Penn
Benjamin Franklin Loves Penn

“Never leave that till tomorrow which you can do today.”

Make A Gift To The Penn Fund Today
Closing out 2014 with urgency

The Penn Fund
Advancing Undergraduate Education

**CYE DEC 31 CALENDAR YEAR END 2014**

**MAKING YOUR GIFT BEFORE DECEMBER 31 WILL:**

1. Ensure that your gift will be tax-deductible for the 2014 tax season (if applicable).
2. Confirm your name listing in the 2014-2015 class honor roll.
3. Assist the University in increasing its alumni participation numbers.

**24 HOURS LEFT**
Coming soon to a mailbox near you...

DRAFT HONOR ROLL 2015

pennfund.upenn.edu/drafthonorroll

The Penn Fund
Progress to goal

Progress to Donor Goal as of 2/22/15

<table>
<thead>
<tr>
<th></th>
<th>FY15</th>
<th>FY14</th>
<th>FY13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donors</td>
<td>27,001</td>
<td>17,155</td>
<td>16,394</td>
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Progress to Dollar Goal as of 2/22/15

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<th>FY15</th>
<th>FY14</th>
<th>FY13</th>
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<tbody>
<tr>
<td>Dollars</td>
<td>$19,052,319</td>
<td>$18,018,755</td>
<td>$20,210,675</td>
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27,001 Alumni Donors | $31,500,000 Cash | $10M Unrestricted | 1,000 New Donors
1,809 Senior Donors | 800 First Reunion Donors | 106 New or Additions to Scholarships
Class of 2012: 1,757
Class of 2013: 1,781
Class of 2014: 1,808
Class of 2015: 966

Seniors for The Penn Fund
Advancing Undergraduate Education
Shout out to the amazing students at the Red and Blue Calling Crew!
“Thank you for caring enough about your time at Penn, to want to make my time at Penn better...because you definitely have.”

- Lucille Alexander, ENG’15, W’15

Join Us.
The Penn Fund - A Proud Penn Tradition Since 1927